

- Yearly bonuses are given if you exceed your job requirements and if there is extra money in the budget
- Performing work that steps outside of your job description that benefits the institution and forwards our mission
- Meeting objective benchmarks and subjective performance evaluations.
- Christmas bonus
- We earn one-time bonuses if we are involved in a special project or accomplish extraordinary achievements
- Overall performance review
- Merit
- Performance-based bonuses, a maximum of 10 percent of salary, awarded annually to select staff members.
- Small end of the fiscal year bonus. Only a few hundred dollars.
- Performance based
- Merit Raise
- Stipend for additional supervisory responsibilities and annual merit salary increases.
- Performance based bonuses based on annual reviews
- Just holiday bonuses if the system has had a profitable year,
- If dollar goal is received for the entire Foundation all staff receive a bonus.
- Any duties taken on that are considered above and beyond the call of duty. Additionally, surpassing my annual goal can result in a raise.
- A yearly evaluation gives us a 1% to 3% Raise
- Objective bonus of up to 5% or base salary dependent upon OVERALL Foundation goals and objectives; Performance bonus of up to 10% of base salary contingent upon annual goals
- We occasionally receive merit bonuses for a job well done
- Only if the organization is profitable (quarterly)
- Only from State Increase
- If I meet all my measurable dollar goals and vision goals
- If my performance is in the top 5% of the organization

- overtime
- I am paid hourly for any time earned between 37.5 and 40 hours per week and I earn overtime (time and a half) for more than 40 hours a week
- A very stellar performance review and at the discretion of University development leadership.
- temporary pay increase due to extraordinary increase in job duties (e.g., when the top dev. position in the office is vacant)
- 5% bonus if foundation meets goals...another 25% if I meet my goals
- Our organization offers 2, organizational-wide incentives each year: one is for operations (coming in at under budget will yeild a bonus for all); the other is for fundraising goals (if the goal is met, the bonus will trigger). The amount of each is dete
- Based on dollars fulfilled.
- Through the University's Staff Review and Development Scheme (annual appraisal system) - bonus pay can be earned, but only in exceptional circumstances where the overall assessment of contribution is deemed to merit an Exceptional Contribution Award.
- once a year, 3 people out of the entire IA office get a bonus
- If I have a good performance evaluation, do a good job, and exceed my goals (dollar and performance goals.)
- If we meet our AF goal (first time in a long time to have a bonus system)
- Based on performance
- bonus based on exceeding annual performance goals.
- Exceptional performance over a year, you can rewarded with a percentage increment. Usually around \$800
- performance based bonus, amount varies, under \$1,000
- For excellent performance and exceeding goals.
- Based on performance goals
- Merit based
- Performance Evaluation anywhere from 2% - 6% of your base salary.
- based on goal of the department and if met
- general performance bonus
- Based on success of our Walk-a-thon. However it's more like overtime.

